

## Message Text

UNCLASSIFIED

PAGE 01 TUNIS 01863 150656Z  
ACTION COME-00

INFO OCT-01 NEA-10 EB-08 ISO-00 /019 W  
-----114690 151206Z /10

R 141643Z MAR 78  
FM AMEMBASSY TUNIS  
TO SECSTATE WASHDC 342

UNCLAS TUNIS 1863

STATE PLEASE PASS DIAMOND INTERNATIONAL CORP.

E.O.11652: NA  
TAGS: BEXP TS  
SUBJ: MATCHSTICK INTERNATIONAL TENDER AWARD.

REF: STATE 043951

1. REGIE NATIONALE DES TABACS ET DES ALLUMETTES, TUNISIA  
GOVERNMENT AGENCY WHICH ISSUED INTERNATIONAL MATCHSTICK  
TENDER AND TO WHICH WE TRANSMITTED DIAMOND BID, INFORMED  
EMBASSY THAT THEY RECEIVED TEN OFFERS.

2. MR. CHEDLI GASTLY OF REGIE SAID DIAMOND'S BID WAS  
56 PERCENT MORE EXPENSIVE THAN BEST OFFER. THEREFORE,  
DIAMOND FAILED AGAIN THIS YEAR. FRANCE WON MOST OF  
AWARD WITH SMALL PORTION GOING TO BULGARIA.

3. COMPETITIVE PRICING APPEARS TO BE KEY IF DIAMOND IS TO  
SUCCESSFULLY PURSUE FUTURE TENDERS.  
MULCAHY

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TUNIS01863  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780115-0049  
**Format:** TEL  
**From:** TUNIS  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780369/aaaacgcn.tel  
**Line Count:** 43  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 4b006ec7-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 43951  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 15 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3331538  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MATCHSTICK INTERNATIONAL TENDER AWARD.  
**TAGS:** BEXP, TS  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/4b006ec7-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014